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MASTER CRAFTSMEN
METAL TREATING INSTITUTE

news release

INTERNATIONAL TRADE ASSOCIATION OF COMMERCIAL HEAT TREATERS
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FOR RELEASE: IMMEDIATELY

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APRIL 1987 BILLINGS FOR METAL TREATING INDUSTRY OFF 1.8% FROM APRIL 1986 TOTAL

Total sales for April 1987 amounted to $42.2 million, down from $43.0 million in April 1986.

For the first four months of 1987 billings reached $166.7 million, up slightly (0.3%) from the January-April 1986 performance of $166.3 million.

Two-thirds of the MTI districts declined from April 1986. Four districts were lower in the year-to-date comparison to 1986.

A summary of percentage change by geographic regions follows:

	District	Apr 87 vs. Apr 86	Total 1987 vs. 1986
1	New England (MA-RI-CT)	- 5.3	- 1.1
2	Middle Atlantic (NY-NJ-E. PA-MD)	- 3.2	- 7.6
3	South Central (W. PA-OH-IN-KY)	1.2	4.3
4	Michigan	- 9.1	- 5.6
5	Southeast (VA-NC-SC-GA-AL-TN-FL)	- 5.2	0.4
6	North Central (IL-WI-MN-MO-IA)	0.6	6.7
7	Pacific Coast (CA-AZ-ORE-WASH)	- 0.5	2.6
8	Southwest (TX-OK-AR-CO-LA-UT)	- 7.4	-12.5
9	Canada	10.4	7.3

METAL TREATING INSTITUTE
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ANALYSIS OF NATIONAL BILLINGS

APRIL, 1987

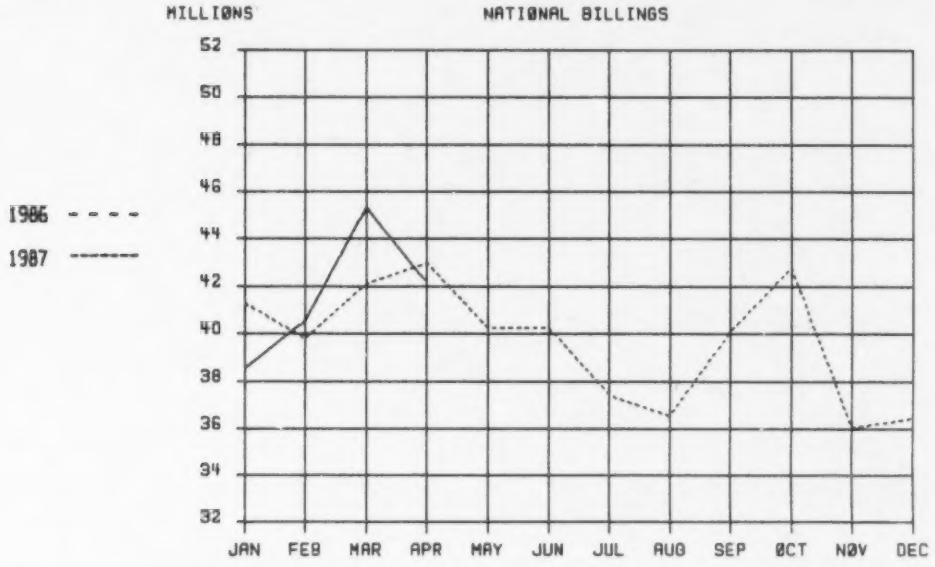
BILLINGS FOR MONTH

	Total Members[1]	Billings For Month -In Thousands-			Monthly % Of Billings	
		1986	1987	%	1986	1987
Total	317	42998.2	42204.9	- 1.8	100.0	100.0
Dist. 1	19	3496.4	3312.1	- 5.3	8.1	7.8
Dist. 2	42	4691.3	4541.3	- 3.2	10.9	10.8
Dist. 3	61	7674.1	7765.6	1.2	17.8	18.4
Dist. 4	32	5963.2	5417.6	- 9.1	13.9	12.8
Dist. 5	24	2482.5	2354.2	- 5.2	5.8	5.6
Dist. 6	50	7398.8	7443.2	0.6	17.2	17.6
Dist. 7	34	6034.1	6003.9	- 0.5	14.0	14.2
Dist. 8	22	2460.4	2279.1	- 7.4	5.7	5.4
Dist. 9	23	2797.4	3087.9	10.4	6.5	7.3
Foreign	10					

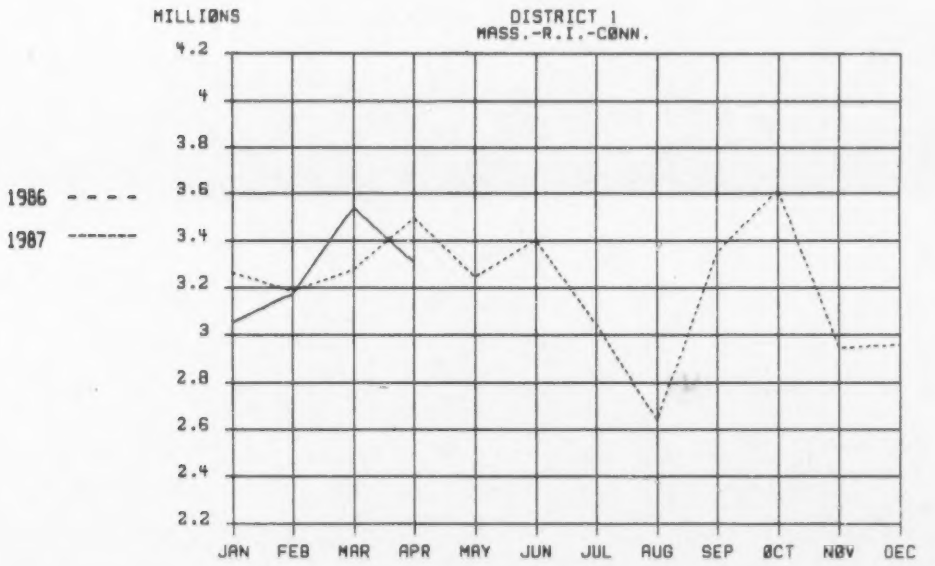
BILLINGS TO DATE

	Billings To Date -In Thousands-			To Date % Of Billings	
	1986	1987	%	1986	1987
Total	166251.2	166670.2	0.3	100.0	100.0
Dist. 1	13225.0	13083.0	- 1.1	8.0	7.8
Dist. 2	18614.2	17192.5	- 7.6	11.2	10.3
Dist. 3	29602.0	30868.9	4.3	17.8	18.5
Dist. 4	23703.8	22365.2	- 5.6	14.3	13.4
Dist. 5	9417.8	9458.1	0.4	5.7	5.7
Dist. 6	28238.4	30135.7	6.7	17.0	18.1
Dist. 7	22857.2	23460.0	2.6	13.7	14.1
Dist. 8	10052.1	8799.8	-12.5	6.0	5.3
Dist. 9	10540.9	11307.1	7.3	6.3	6.8

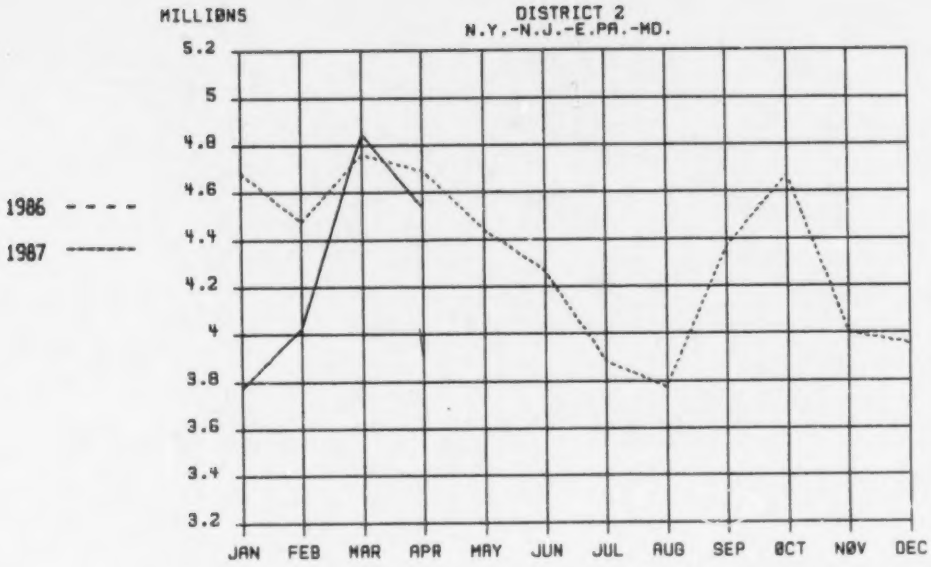
[1] Total MTI membership including firms that do not participate in monthly analysis. Updated: 5/87



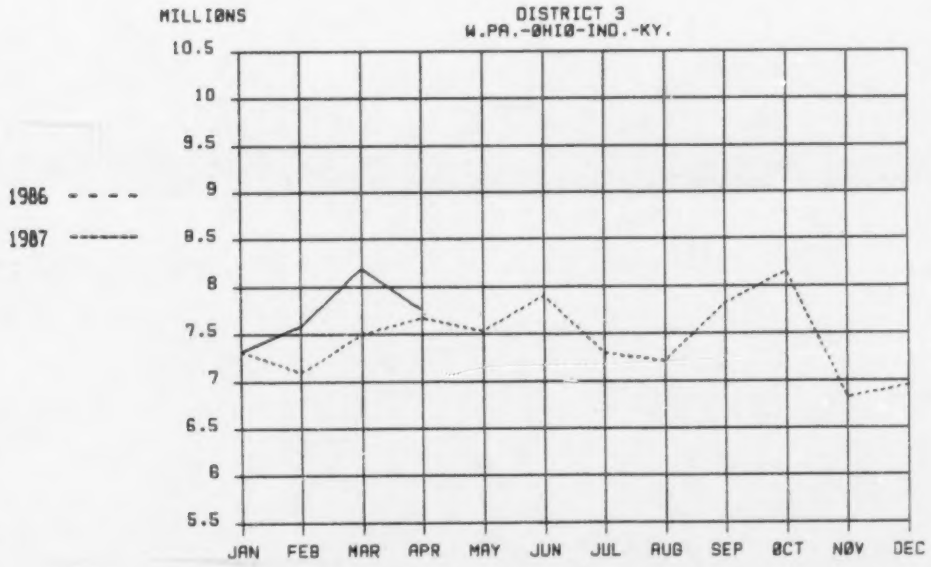
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-6.6	1.8	7.7	-1.8								
% Change	Cumulative	-6.6	-2.5	1.0	0.3								



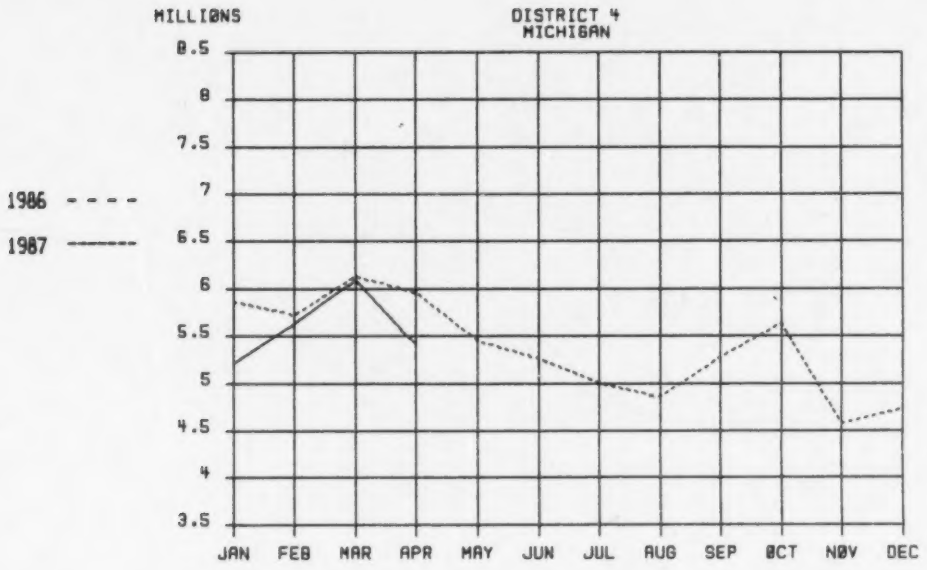
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-6.4	-0.4	8.0	-5.3								
% Change	Cumulative	-6.4	-3.4	0.4	-1.1								



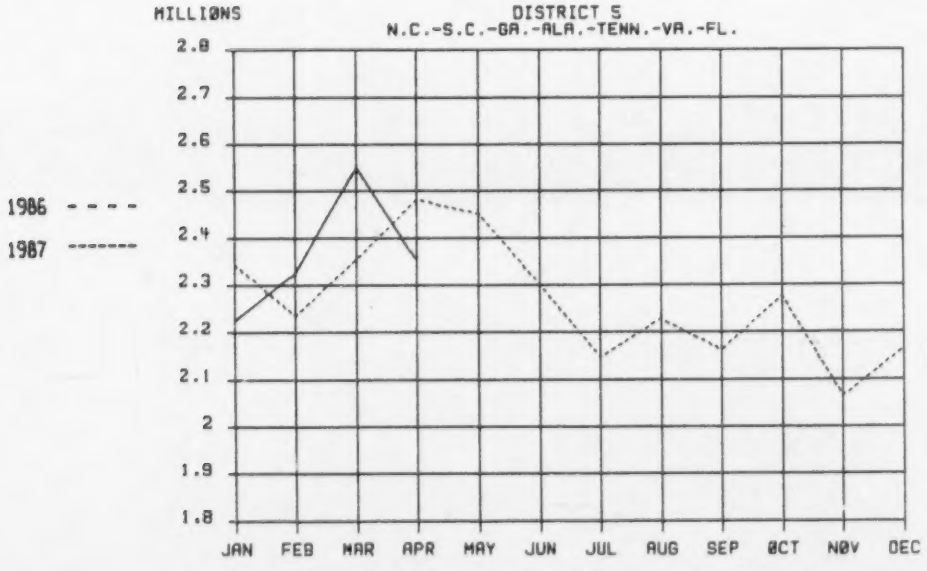
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-19.4	-10.0	1.8	-3.2								
% Change	Cumulative	-19.4	-14.8	-9.2	-7.6								



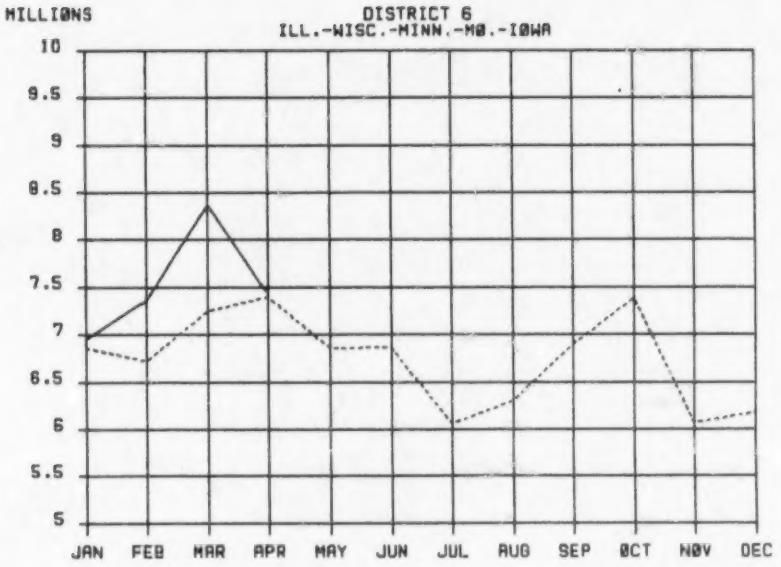
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-0.1	6.9	9.3	1.2								
% Change	Cumulative	-0.1	3.3	5.4	4.3								



		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-11.3	- 1.5	-0.7	-9.1								
% Change	Cumulative	-11.3	- 6.5	-4.5	-5.6								



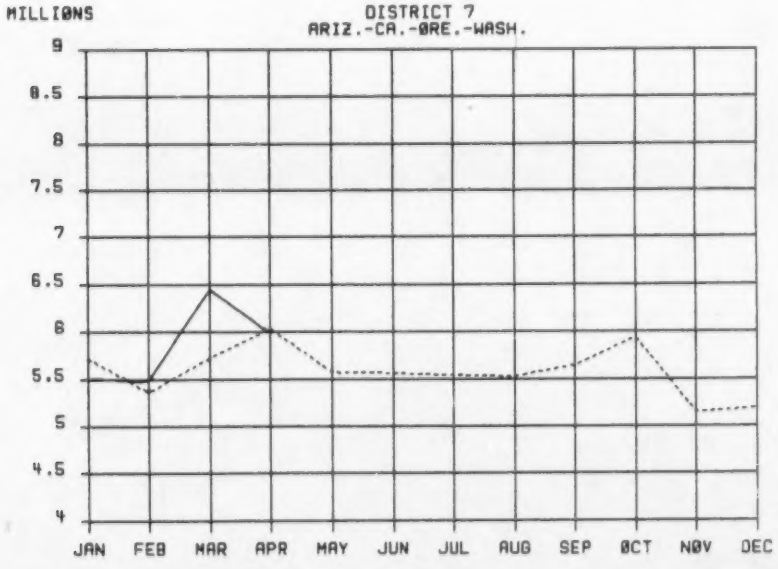
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-5.1	4.0	8.3	-5.2								
% Change	Cumulative	-5.1	-0.6	2.4	0.4								



1986 - - - -

1987 -------

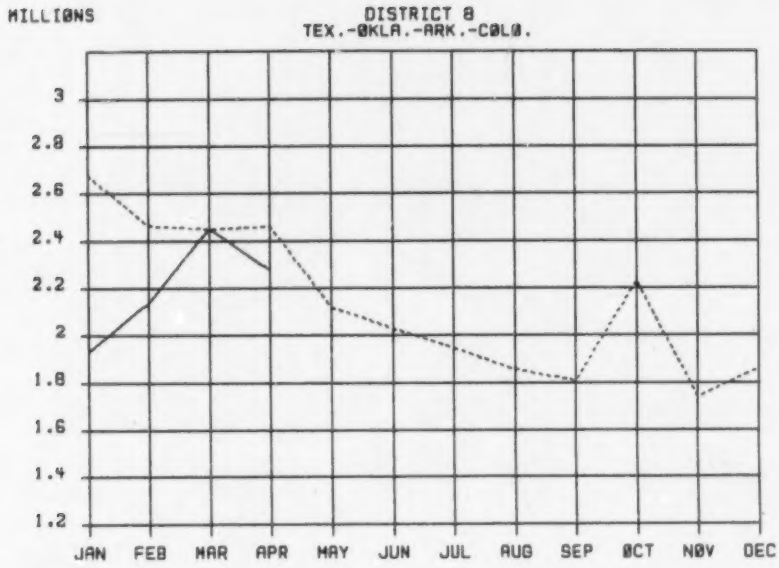
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	1.3	9.5	15.5	0.6								
% Change	Cumulative	1.9	5.8	8.9	6.7								



1986 - - - -

1987 -------

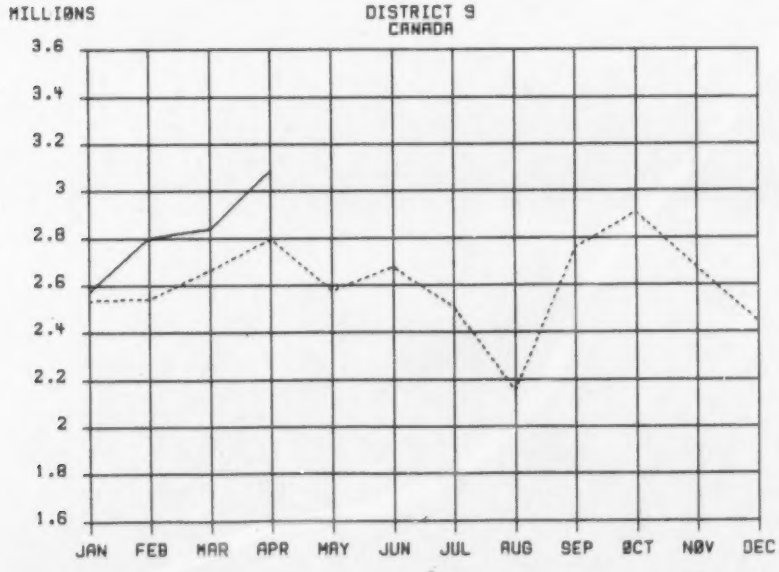
		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-3.7	2.3	12.6	-0.5								
% Change	Cumulative	-3.7	-0.8	3.8	2.6								



1986 - - - -

1987 -------

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	-28.0	-13.2	0.1	- 7.4								
% Change	Cumulative	-28.0	-20.9	-14.1	-12.5								



1986 - - - -

1987 -------

		JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Gain or Loss	Monthly	1.5	10.1	6.8	10.4								
% Change	Cumulative	1.5	5.8	6.1	7.3								